

Video for UPS RFP Script

Section	Content
Introduction	Thank you for inviting NTT DATA to be part of your mission-critical Microsoft 365 Migration initiative.
What we will do for UPS –our vision of their end state	Successful change can be challenging, and we’re here to help. Our vision is a UPS that’s better connected, more productive and able to achieve its full potential as a truly mobile workforce.
Who we are, big picture	NTT DATA is part of NTT, a global IT and networking services giant headquartered in Japan. We combine global reach with a strong local presence to deliver continuous innovation. And we’re excited to soon be one of UPS’s biggest customers.
Who we are, Microsoft-wise	A key partner, NTT DATA has worked with Microsoft to develop a holistic methodology that makes organizational change management a central focus and provides a clear and measurable path to seamless transformation.
What it will be like to work with us	<p>Teamwork is a core NTT DATA value. We’re keenly aware that stakeholders at UPS are ultimately responsible for IT initiative outcomes, and that reliability and visibility are of the utmost importance to UPS. In our consultative approach, we will engage with senior UPS leadership to ensure strategic alignment, and work closely with the UPS IT organization to achieve flawless execution.</p> <p>But we also measure success by the quality of the user experience and speed of adoption. As such, we will employ a unique, internal marketing and messaging approach, in coordination with UPS stakeholders, to engage the UPS workforce to embrace the new Microsoft Office 365 platform enthusiastically.</p>
Why choose us	<p>Beyond the seamless transition of technologies, we want to provide the highest quality experience possible for the UPS workforce at every stage of the transformation. Our IT expertise, resources and solutions can make that goal a reality.</p> <p>Transform the Future of Reliable Delivery</p>