

What Should You Look for in a Commission Payment Solution?

Audio	Video
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<p>A commission payment solution should not only make timely, reliable and accurate payments, but also give you control, adapt to your needs and enhance the way you do business — while becoming a trusted part of your existing ecosystem.</p> <p>Here's five things to look for when choosing a commission payment solution:</p>	<p>GRAPHIC: Circle of some sort cut into four. Could be symbols of hospitality – something for a hotel, cruise line, online booking company, rental car company</p>
<p>A provider should have your needs in mind and function as an extension of your business. You should own the relationship with your travel partner.</p>	<p>GRAPHIC: 1. Seamlessness. <i>(then something to signify a business entity that adds a service and it becomes one)</i></p>
<p>They should offer a simple, straight-forward business model, that's sensible and easy to understand.</p>	<p>GRAPHIC: 2. Transparency. <i>(then something that signifies simple business contract)</i></p>
<p>The amount your agency partners are paid should be your decision. Travel partners should receive equal treatment and service as determined by you and them, not as determined by the provider.</p>	<p>GRAPHIC: 3. Fairness. <i>(then something to signify shaking of hands between a business and agency partner.)</i></p>
<p>Look for flexibility that allows you to define types of payees, processing flows and processing scheduling. You should be able to embrace new models and channels as the industry evolves.</p>	<p>GRAPHIC: 4. Flexibility and Choices. <i>(then something to signify a single entity being connected to many agency partners, including a new color or shape to signify the booking.com types of companies)</i></p>
<p>A commission payment provider should mold processes to fit yours—not the other way around.</p>	<p>GRAPHIC: 6. Partnership. <i>(then something to signify all the above attributes)</i></p>

<p>A commission payment solution should be flexible and continually adapt and improve based on your feedback. The should help you reduce costs and increase efficiencies while offering opportunities to innovate.</p>	
<p>Travel Agency Commission Settlement (or TACS) from NTT DATA pays travel commissions to more than 100,000 agents in over 100 countries and currencies.</p>	
<p>Regain control of your commission payment process and your partner relationships today. Visit nttdataservices.com/TACS to learn more.</p>	<p>nttdataservices.com/TACS</p>